



For more information,  
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WM Recycle America, L.L.C.



**Economically sensible services to  
address your community's  
environmental sensibilities.**



### **Welcome to the next generation of recycling.**

WM Recycle America (Recycle America) is a powerful team of forward-thinking industry leaders who share a commitment to improving the long-term sustainability and growth of the recycling industry. So that every program that touches every consumer and end user works even better.

Our vision is a dynamic industry that offers communities and businesses more adaptable and affordable recycling program choices.

An industry that provides paper mills and other manufacturers with the secure, consistent stream of high-quality raw materials they need to maintain peak operational efficiency.

An industry that delivers measurable value for everybody involved. So we can all continue to enjoy the benefits of recycling, making it viable for the next generation – and those to come.

Count on Recycle America to better meet the needs of everybody involved in recycling. So this industry delivers more value and more opportunities to each of us.



consolidates collection, processing and marketing with a single resource.

Of course, if you're already using a municipally owned or contracted fleet of collection trucks, Recycle America can process the recyclable materials these trucks collect at one of the materials recovery facilities (MRFs) that we own and operate. Enabling you to capitalize on our highly efficient and affordable facilities for all your processing needs, without the capital investment a facility of your own would require.

Because our veteran professionals have extensive hands-on experience managing the operations of MRFs nationwide, we can enter into a long-term relationship with you to operate your municipally owned MRF on your behalf. In such a situation, we'd apply our proven operational strategies and techniques to help you maximize the cost-efficiency and performance of the facility in which you've already invested.

Should you simply need an effective, world-class marketing partner, Recycle America can market all of your recyclables, regardless of who collects and processes them. We'll leverage our considerable negotiating power as well as our myriad global manufacturing contacts to find the best locations and prices for your materials.

Depend on us to handle virtually any recyclables you generate – from paper of all grades, types and volumes to obsolete electronics to metals, plastics, glass, rubber and even your most challenging materials.

As part of our ongoing relationship, we offer various educational materials and outreach programs, including school tours and teach-ins at our facilities. These learning opportunities help build goodwill within your community. And demonstrate the long-term benefits of a well-run municipal recycling program to the citizens who fund them.

### **Get a full-service solution that fits.**

Every one of our full-service, municipal recycling solutions starts with your Customer Service Team. Recycle America employs professionals who are highly experienced in this industry. And we train them until they are intimately familiar with your community's special requirements and your current process.

Your municipality's dedicated Customer Service Team includes national specialists who advise you on industry-specific issues, and local service professionals who work closely with you to schedule pickups, answer questions, handle billing and generate reports. Your Customer Service Team is augmented with the latest information-processing technology, which we can customize to work with your in-house IT systems.

Whatever requirements your municipality faces, you can rely on Recycle America to be your one-stop recycling resource. We will establish the close working relationship that will provide you with economically sensible services that address your community's environmental sensibilities.

Isn't it time you partnered with the industry leader?



**We can process virtually any type or volume of paper, e-scrap, metal, plastic, glass, rubber, as well as your most challenging materials.**

# **We offer more adaptable options, to help you deliver more affordable programs.**

Your ability to offer your community responsible, yet affordable, recycling programs starts with a proficient partner you can count on to address the environmental sensibilities of your community with service options that make economic sense.

Which is why more municipalities are choosing WM Recycle America (Recycle America) as their one-stop recycling partner.

Only Recycle America has the combination of financial stability, industry knowledge, advanced technologies and market relationships to deliver the adaptable service options that make your recycling programs more affordable. And the pricing options that make your long-term budgeting more predictable.

We've been making it easy for municipalities across North America to offer cost-efficient, environmentally sound recycling programs for many years. We can do the same for yours.

### **Your one-stop municipal waste recycling resource**

Recycle America is a one-stop recycling resource driven by founding members and veteran recycling experts from many of North America's largest and most respected recyclers. As a subsidiary of Waste Management, Recycle America has all the financial strength you'd expect from such a powerful partnership, giving us the stability to be a reliable partner who can fulfill long-term obligations to you, throughout good markets and bad.

Recycle America already handles 8 million tons of commodities annually through a nationwide network of recycling facilities. We can handle virtually any type of recyclable commodity – office paper, newspaper, cardboard, electronics, metals, plastics, glass, rubber and even your most challenging materials – using advanced single-stream processing technology.



**Recycle America already handles 8 million tons of commodities annually through our national network.**



**As your one-stop recycling resource, we can guarantee the continuous movement of recyclables off your facility's floor.**



**Our geographically dispersed facilities ensure timely response to your needs while reducing your logistics and transportation costs.**

What's more, our vast national facilities network gives us the ability to provide your community with the timely pickup services and cost-efficient logistics you'd expect from a local provider. Supplemented by the high-value returns you'd expect from a world-class recycler with a multitude of market contacts globally.

**The more knowledge we have, the more value we can deliver.**

Recycle America's skilled professionals make it their mission to understand the unique compliance requirements your municipality faces.

We place a high priority on monitoring the specific requirements of those state and federal regulations relevant to your municipality – from the responsible manner in which we process your recyclables right down to the thorough approach we take when handling critical paperwork.

Recycle America maintains current knowledge of municipal bid specifications. We also stay up to date on the current requirements of public-sector programs, as well as the rules that both state and federal government agencies apply to them.

Our knowledge base even extends to the global markets, where we're constantly analyzing the needs of hundreds of manufacturers who buy recyclable materials. We've developed long-term relationships with these manufacturers that give us valuable

insights into the types and volumes of materials each requires. So we know what prices your municipality's recyclables will command at any given time, which enables us to deliver consistently higher returns to your municipality over the long term.

To make the returns you get for your recyclables more predictable, Recycle America offers flexible pricing options. We can help you mitigate price volatility and its associated risks by customizing risk-management tools that narrow pricing ranges over the long term, to make your budgeting much more predictable.

Best of all, Recycle America guarantees the continuous movement of recyclables out of those facilities we manage for you, through our extensive network and mill relationships. That extraordinary level of process efficiency, regardless of market conditions, is another way we help enhance your cost-efficiency.

**Advanced technologies make our process easy and effective.**

In those markets where it makes sense to employ advanced technologies to handle high volumes of materials, Recycle America safely, responsibly and affordably transports, sorts and processes large amounts of recyclables in a commingled, single stream.



And, since we're now employing fifth- and sixth-generation systems in select markets, you can expect the most cost-efficient single-stream processing currently available.

Our state-of-the-art systems streamline your community's recycling programs. Making them more popular with both residents and recycling coordinators because people aren't required to pre-sort different materials into different containers. These systems also hold down your operating costs by eliminating the need for multiple pickup routes and various collection truck types. In fact, our single-stream technologies are so effective that they divert a significant amount of recyclable materials from landfills – a bonus for all environmentally conscious communities.

Currently, Recycle America has a number of single-stream recycling facilities, with more being converted every day. And we're building our innovative optical-sorting systems into many of our recycling facilities, to make our processing more mechanized, more reliable and more cost-efficient for you. All to help us secure the best value for your community.

**We tailor our services to your needs.**

We're flexible enough to adapt our services to fit your municipality's unique situation, providing as much support as you need.

Recycle America works closely with our parent company, Waste Management, to offer communities like yours reliable collection services that eliminate the need for you to make a long-term investment of taxpayers' funds in a high-maintenance fleet of collection trucks.

You can make our processing services a single component in your existing recycling program. Or you can maximize your cost and management efficiency with a comprehensive service package that



**We can partner with you to collect, process and market virtually all of your recyclable materials.**



**We employ the latest single-stream processing technology to boost your cost-efficiency.**